

Electronics Performance by Product Category (Unaudited)

(Billions of yen, millions of U.S. dollars)

	Three months ended March 31			
Sales and operating revenue	2001	2002	Change	2002
Audio				
Customers	¥ 179.5	¥ 148.4	-17.3%	\$ 1,116
Inter-category and inter-segment	2.6	2.7		20
Total	182.1	151.1	-17.0	1,136
Video				
Customers	165.7	157.5	-5.0	1,183
Inter-category and inter-segment	1.5	2.8		22
Total	167.2	160.3	-4.1	1,205
Televisions				
Customers	164.8	193.3	+17.3	1,453
Inter-category and inter-segment	0.7	0.0		0
Total	165.5	193.3	+16.8	1,453
Information and Communications				
Customers	402.7	329.6	-18.2	2,478
Inter-category and inter-segment	0.6	4.8		36
Total	403.3	334.4	-17.1	2,514
Semiconductors				
Customers	60.6	45.3	-25.3	341
Inter-category and inter-segment	63.3	27.7		208
Total	123.9	73.0	-41.1	549
Components				
Customers	152.6	154.2	+1.1	1,160
Inter-category and inter-segment	86.1	92.4		694
Total	238.7	246.6	+3.3	1,854
Other				
Customers	131.3	137.3	+4.6	1,033
Inter-category and inter-segment	218.1	102.5		770
Total	349.4	239.8	-31.4	1,803
Elimination	(196.8)	(140.1)		(1,052)
Total	¥ 1,433.3	¥ 1,258.4	-12.2%	\$ 9,462
Operating income (loss)	2001	2002	Change	2002
Audio	¥ (3.1)	¥ (11.2)	—	\$ (84)
Video	6.0	1.0	-83.3%	8
Televisions	(7.0)	(1.0)	—	(8)
Information and Communications	17.6	1.8	-89.8	14
Semiconductors	6.3	(10.6)	—	(80)
Components	(16.5)	(6.7)	—	(50)
Other	(16.5)	(10.1)	—	(76)
Sub Total	(13.2)	(36.8)	—	(276)
Corporate and adjustment	4.0	(16.3)	—	(123)
Total	¥ (9.2)	¥ (53.1)	—	\$ (399)

Notes:

- The above table is a breakdown of Electronics sales and operating revenue and operating income (loss) in Sony's business segment information. The Electronics business is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the contributions of the products in this business segment.
- 'Semiconductors' and 'Other' inter-category and inter-segment amounts primarily include transactions with the Game segment.
- Except for Sales and operating revenue in each product category with respect to customers, the above amounts are not measures conforming with U.S. GAAP. Operating income and loss figures by product category reflect allocations of expenses of the Electronics business which Sony believes are reasonable in showing operating results but are not in accordance with US GAAP.

Electronics Performance by Product Category (Unaudited)

(Billions of yen, millions of U.S. dollars)

Sales and operating revenue	Year ended March 31			
	2001	2002	Change	2002
Audio				
Customers	¥ 756.4	¥ 747.5	-1.2%	\$ 5,620
Inter-category and inter-segment	14.0	9.4		71
Total	770.4	756.9	-1.8	5,691
Video				
Customers	791.5	806.4	+1.9	6,063
Inter-category and inter-segment	6.2	6.8		51
Total	797.7	813.2	+1.9	6,114
Televisions				
Customers	703.7	747.9	+6.3	5,623
Inter-category and inter-segment	3.0	0.9		7
Total	706.7	748.8	+6.0	5,630
Information and Communications				
Customers	1,322.8	1,227.7	-7.2	9,231
Inter-category and inter-segment	7.8	13.1		98
Total	1,330.6	1,240.8	-6.7	9,329
Semiconductors				
Customers	237.7	182.3	-23.3	1,371
Inter-category and inter-segment	224.3	156.2		1,174
Total	462.0	338.5	-26.7	2,545
Components				
Customers	612.5	572.4	-6.5	4,304
Inter-category and inter-segment	455.0	406.0		3,053
Total	1,067.5	978.4	-8.3	7,357
Other				
Customers	574.8	508.8	-11.5	3,826
Inter-category and inter-segment	520.9	545.0		4,097
Total	1,095.7	1,053.8	-3.8	7,923
Elimination	(757.2)	(620.0)	—	(4,661)
Total	¥ 5,473.4	¥ 5,310.4	-3.0	\$ 39,928
Operating income (loss)				
Audio	¥ 22.4	¥ 22.1	-1.3%	\$ 166
Video	108.6	96.5	-11.1	726
Televisions	20.3	16.5	-18.7	124
Information and Communications	36.5	(40.0)	—	(300)
Semiconductors	54.7	(12.6)	—	(95)
Components	26.0	(24.9)	—	(187)
Other	(30.5)	(61.2)	—	(460)
Sub Total	238.0	(3.6)	—	(26)
Corporate and adjustment	9.1	(4.6)	—	(36)
Total	¥ 247.1	¥ (8.2)	—	\$ (62)

Notes:

1. The above table is a breakdown of Electronics sales and operating revenue and operating income (loss) in Sony's business segment information. The Electronics business is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the contributions of the products in this business segment.
2. 'Semiconductors' and 'Other' inter-category and inter-segment amounts primarily include transactions with the Game segment.
3. Except for Sales and operating revenue in each product category with respect to customers, the above amounts are not measures conforming with U.S. GAAP. Operating income and loss figures by product category reflect allocations of expenses of the Electronics business which Sony believes are reasonable in showing operating results but are not in accordance with US GAAP.