

Electronics Performance by Product Category (Unaudited)

(Billions of yen, millions of U.S. dollars)

Three months ended September 30

| Sales and operating revenue | 2001 | 2002 | Change | 2002 |
|---|-----------|-----------|--------|-----------|
| Audio | | | | |
| Customers | ¥ 190.9 | ¥ 171.9 | -9.9% | \$ 1,409 |
| Intercategory and intersegment | 2.2 | 0.6 | | 5 |
| Total | 193.1 | 172.5 | -10.7 | 1,414 |
| Video | | | | |
| Customers | 199.2 | 207.8 | +4.3 | 1,703 |
| Intercategory and intersegment | 1.0 | 2.0 | | 17 |
| Total | 200.2 | 209.8 | +4.8 | 1,720 |
| Televisions | | | | |
| Customers | 189.5 | 188.0 | -0.8 | 1,541 |
| Intercategory and intersegment | 0.3 | 3.3 | | 27 |
| Total | 189.8 | 191.3 | +0.8 | 1,568 |
| Information and Communications | | | | |
| Customers | 283.0 | 212.4 | -24.9 | 1,741 |
| Intercategory and intersegment | 2.3 | 3.5 | | 29 |
| Total | 285.3 | 215.9 | -24.3 | 1,770 |
| Semiconductors | | | | |
| Customers | 45.1 | 51.0 | +13.2 | 419 |
| Intercategory and intersegment | 41.2 | 55.1 | | 451 |
| Total | 86.3 | 106.1 | +23.0 | 870 |
| Components | | | | |
| Customers | 127.6 | 130.6 | +2.3 | 1,070 |
| Intercategory and intersegment | 95.1 | 96.4 | | 791 |
| Total | 222.7 | 227.0 | +1.9 | 1,861 |
| Other | | | | |
| Customers | 105.2 | 115.9 | +10.2 | 951 |
| Intercategory and intersegment | 153.0 | 168.9 | | 1,383 |
| Total | 258.2 | 284.8 | +10.3 | 2,334 |
| Elimination (intercategory) | (161.4) | (179.4) | | (1,471) |
| Total | ¥ 1,274.2 | ¥ 1,228.0 | -3.6% | \$ 10,066 |
| Operating income (loss) | 2001 | 2002 | Change | 2002 |
| Audio | ¥ 13.0 | ¥ 17.6 | +34.9% | \$ 144 |
| Video | 29.7 | 35.0 | +17.8 | 287 |
| Televisions | 7.0 | 5.6 | -20.7 | 46 |
| Information and Communications | (25.5) | (7.3) | — | (60) |
| Semiconductors | (3.6) | 1.9 | — | 16 |
| Components | (26.9) | 10.4 | — | 85 |
| Other | (21.1) | (18.2) | — | (149) |
| Sub Total | (27.4) | 45.0 | — | 369 |
| Corporate and elimination (intercategory) | 4.1 | (18.7) | — | (154) |
| Total | ¥ (23.3) | ¥ 26.3 | — | \$ 215 |

Notes:

- The above table is a breakdown of Electronics sales and operating revenue and operating income (loss) in Sony's business segment information. The Electronics business is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the contributions of the products in this business segment. In addition, commencing with the first quarter ended June 30, 2002, Sony has partly realigned its product category configuration in the Electronics business. In accordance with this change, results of the previous year have been reclassified to conform to the presentations for the current year. Sales of mobile phones are no longer recorded in the "Information and Communications" category as of the third quarter ended December 31, 2001. From the third quarter of the previous year sales of mobile phones manufactured for Sony Ericsson Mobile Communications, AB are recorded in the "Other" product category.
- 'Other' inter-category and inter-segment amounts primarily include transactions with the Game segment.
- Except for Sales and operating revenue in each product category with respect to customers, the above amounts are not measures conforming with U.S. GAAP. Operating income and loss figures by product category reflect allocations of expenses, including the realized gain or loss from foreign exchange contracts, of the Electronics business which Sony believes are reasonable in showing operating results but are not in accordance with US GAAP.

Electronics Performance by Product Category (Unaudited)

(Billions of yen, millions of U.S. dollars)

Six months ended September 30

| Sales and operating revenue | 2001 | 2002 | Change | 2002 |
|---|-----------|-----------|---------|-----------|
| Audio | | | | |
| Customers | ¥ 360.7 | ¥ 333.4 | -7.6% | \$ 2,733 |
| Intercategory and intersegment | 4.3 | 2.8 | | 23 |
| Total | 365.0 | 336.2 | -7.9 | 2,756 |
| Video | | | | |
| Customers | 399.2 | 419.2 | +5.0 | 3,436 |
| Intercategory and intersegment | 2.3 | 4.8 | | 39 |
| Total | 401.5 | 424.0 | +5.6 | 3,475 |
| Televisions | | | | |
| Customers | 342.0 | 382.7 | +11.9 | 3,137 |
| Intercategory and intersegment | 0.9 | 7.4 | | 61 |
| Total | 342.9 | 390.1 | +13.8 | 3,198 |
| Information and Communications | | | | |
| Customers | 547.0 | 464.0 | -15.2 | 3,803 |
| Intercategory and intersegment | 5.0 | 5.9 | | 49 |
| Total | 552.0 | 469.9 | -14.9 | 3,852 |
| Semiconductors | | | | |
| Customers | 97.4 | 99.4 | +2.1 | 815 |
| Intercategory and intersegment | 92.6 | 97.7 | | 801 |
| Total | 190.0 | 197.1 | +3.8 | 1,616 |
| Components | | | | |
| Customers | 249.4 | 259.6 | +4.1 | 2,128 |
| Intercategory and intersegment | 194.4 | 193.0 | | 1,582 |
| Total | 443.8 | 452.6 | +2.0 | 3,710 |
| Other | | | | |
| Customers | 213.2 | 246.1 | +15.4 | 2,017 |
| Intercategory and intersegment | 297.4 | 284.5 | | 2,332 |
| Total | 510.6 | 530.6 | +3.9 | 4,349 |
| Elimination (intercategory) | (311.6) | (353.6) | | (2,899) |
| Total | ¥ 2,494.2 | ¥ 2,446.9 | -1.9% | \$ 20,057 |
| Operating income (loss) | 2001 | 2002 | Change | 2002 |
| Audio | ¥ 15.3 | ¥ 32.6 | +112.9% | \$ 267 |
| Video | 56.2 | 79.0 | +40.5 | 648 |
| Televisions | 2.7 | 11.0 | +308.8 | 90 |
| Information and Communications | (56.5) | (8.2) | — | (67) |
| Semiconductors | 2.9 | 6.5 | +124.8 | 53 |
| Components | (25.4) | 27.3 | — | 224 |
| Other | (32.1) | (39.0) | — | (320) |
| Sub Total | (36.9) | 109.2 | — | 895 |
| Corporate and elimination (intercategory) | 15.1 | (33.8) | — | (277) |
| Total | ¥ (21.8) | ¥ 75.4 | — | \$ 618 |

Notes:

- The above table is a breakdown of Electronics sales and operating revenue and operating income (loss) in Sony's business segment information. The Electronics business is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the contributions of the products in this business segment. In addition, commencing with the first quarter ended June 30, 2002, Sony has partly realigned its product category configuration in the Electronics business. In accordance with this change, results of the previous year have been reclassified to conform to the presentations for the current year. Sales of mobile phones are no longer recorded in the "Information and Communications" category as of the third quarter ended December 31, 2001. From the third quarter of the previous year sales of mobile phones manufactured for Sony Ericsson Mobile Communications, AB are recorded in the "Other" product category.
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